

# Steven G. Ullmann

*Vice Provost for Faculty Affairs and University Administration, Dean of the Graduate School, and Professor*

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## Education

- BA in Economics, University of California, Berkeley
- MA in Economics University of Michigan, Ann Arbor
- PhD in Economics University of Michigan, Ann Arbor

## Research Interests

My area of research over the past twenty-five years has been the application of Economic principles to the area of health care. I am interested in the impact of economic incentives on the provision of quality and cost efficient health care. My work has involved both theoretical constructs as well as empirical analysis and policy analysis. This general focus has allowed me to apply this methodology to a number of different areas of the health care industry. I have done a significant amount of work on the determinants of quality and cost effective provision of care in the long-term health care industry and the creation of reimbursement and regulatory incentives to bring about quality, cost-efficient care. A later body of work has examined health and financial incentives in determining early retirement decisions by members of the labor force in the United States. This work was with an interdisciplinary team of researchers. More recent work has involved the cost of providing care to individuals with HIV-Aids in the hospice setting as well as working with a team of researchers on the economic impact of early detection of breast cancer. I am currently working on the modeling of long-term contracting in the area of managed care. In recent years, I have been asked to lecture in Argentina, Brazil, and Uruguay and meet with leaders of their health care systems. These countries are moving to privatize their health care systems and are curious about the implementation of economic incentives in order to achieve their desired outcome goals. My primary appointment is in the Department of Management in the School of Business. I hold secondary appointments in the departments of Economics, Family Medicine and Community Health, as well as Epidemiology and Public Health. In addition, I serve as Vice Provost for Faculty Affairs and University Administration and Dean of the Graduate School.

## Representative Publications

Brown, David W., French, Michael T., Schweitzer, Maurice E., McGeary, Kerry Anne, McCoy, Clyde B., and Ullmann, Steven G. "Economic Evaluation of Breast Cancer Screening," Cancer Practice. Vol. 7, No. 1, January/February 1999.

Schweitzer, Maurice, French, Michael and Ullmann, Steven G. "Cost-Effectiveness of Detecting Breast Cancer in Lower Socio-Economic Status African-American and Hispanic Women through Mobile Mammography Services". Medical Care Research and Review. Volume 55. Number 1. 1998

Holtmann, Alphonse G., Ullmann, Steven G., Fronstin, Paul, and Longino, Jr., Charles F. "The early retirement plans of women and men: an empirical application," Applied Economics, 1994, 26, 591-601.

Holtmann, A.G., and Ullmann, Steve. "Transaction Costs, Production Through Consumption and Non-Profit Organizations: The Case of Nursing Homes," in The Annals of Public and Cooperative Economics, 1991. Reprinted in The Nonprofit Sector in a Mixed Economy, Avner Ben-Ner and B. Gui, Editors. (Ann Arbor: University of Michigan Press, 1993).

Ullmann, Steve. "The Impact of Quality on Cost in the Provision of Long-Term Care," Inquiry, Vol. 22, Fall 1985.